

# February 2024 Newsletter



## Cash back action for the year 2024

250.000,- Euro\* → 2,5 %

150.000,- Euro\* → 1,5 %

75.000,- Euro\* → 0,5 %



## Cash-Back!

\* In relation to net annual sales (excluding freight and packaging costs)

## DBL update action

Create added value for your customers! Contact your customers who have DBL1200 or DBL1600 and offer them a firmware update.

With our firmware 1.70, we offer the added value of two optimized charging programs (Li charging, Pb charging).

And this is how it works:

### Option 1: (140433)

You send us the serial number of the charger and we will send you the corresponding license file with the provided update tool, you can then install the firmware on the licensed DBLs.

(We are happy to provide you with appropriate training in advance)

Price scale:

1-9 SN: **42,-/SN<sub>0</sub>**

10-49 SN: **39,-/SN<sub>0</sub>**

### \*\*Option 2: (140436)

Your customer sends the devices to Deutronic:

Pb/LiFe update of DBL-MPC4 chargers, Cat I.:

Delivered **after** 01.01.2015

Scope of services:

- FW-Update
- DBL MPC4 adjustment
- General function test, reverse polarity protection test, interfaces, connection cable

Our price for you as a partner: ~~173,25€~~ --> **139,-€**



\*\*For option 2, the devices are sent to Deutronic and we carry out the requested updates.

If you have any questions, please contact Raphaela Stascheit at any time +49 8707 920-139 or [r.stascheit@deutronic.com](mailto:r.stascheit@deutronic.com).

The update campaign is valid until 31.08.2024.



**DEUTRONIC**   
EDWANZ group